# ERIN M. RATLIFF

MARKETING &
COMMUNICATIONS
PORTFOLIO



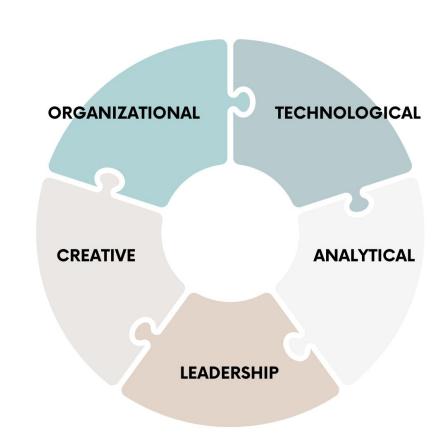
**CERTIFIED VISIBILITY & GROWTH STRATEGIST** 

PR | SEO | SMM | ORM

### **CORE SKILLS & PROFICIENCIES**

As an experienced full-stack marketer and comms professional, I offer a wide range of cross-functional skills and solutions to help amplify your brand and achieve transformative outcomes for your business or organization.

I specialize in creating and leveraging high-value content to boost engagement, conversions and leads, and driving sustainable business growth, from strategy to execution.



healthline verywellmind







Outside SingleCare COSMOPOLITAN



Medium

cleanplates INSIDER romper





**Parade** 



THE MANUAL Zocdoc

**life**hacker

POPSUGAR. Vahoo!



Newsweek

### LONG-FORM CONTENT WRITING

#### SUSTAINABILITY & STEWARDSHIP

50 Ways to Celebrate Earth Day, Every Day | The Search for A Non-Toxic Tent + a PFAs-Free Camping Experience | NC's Sustainability Stars: Celebrating Eco-Friendly Businesses | "Buy Once, Buy Well": How Our Gear Repair Program Supports The Planet Examining The Eco-Friendliness of Common Tent Fabrics | The Green Glamp-Preneur: How to Set Up the Ultimate Sustainable Glampsite | Lean & Green: How Lean Manufacturing Supports Sustainability | The Next Era of Diversity & Inclusion in Manufacturing | Do B-Corp Certifications & Other Corporate Responsibility Programs Mean Better Business?

### **HOSPITALITY, TRAVEL & TOURISM**

Awaken Your Senses in Provence, France this Spring | 7 Essentials to Bring On Every Bike Tour | 15 Stunning AirBnBs In the Boston Area | Best Places to See Fall Foliage in Asheville | 35 Uses for a Wall Tent | Wine Tasting & Touring in Burgundy, France | Your Top Questions About E-Bikes Answered | How to Help The Reluctant Adventurer Enjoy the Great Outdoors | How to Stay Safe on a Self-Guided Bike Tour | The Glamping Revolution: Major Growth Predicted for the Outdoor Hospitality Industry | Wall Tents 101: All Your Questions Answered!

### MEDICAL, HEALTH & WELLNESS

What the SB704 Notary Bill Means for Your Family | What to Say to Someone Who is Grieving | Spring Cleaning for a Happier Home & Life | Your Guide to Winter Skincare | Understanding Heart Health from an Integrative Medicine Lens

### **BUSINESSES, BRANDS & COMMUNITY**

7 Women-Owned Businesses to Support Near Granite Bay | Our Favorite Local Portrait Photographers | Pride Month in Asheville, Today and Every Day | Your Guide to Outdoor Entertainment in Seattle | Your Ultimate Galentine's In Sonoma | Oahu's Best Lesser- Known Instagram Spots | Why Support Small Brands, Businesses & Outdoor Gearmakers | When a Tent is More than Just a Tent | KNOW, SEW, GROW: How Our Sewing Partnerships Benefit the Community | WNC Strong: Our Journey to Recover & Rebuild after Hurricane Helene | Echoes from the Past: Honoring the Origins & Roots of (Native) American Tentmaking

### IN-HOUSE COPYWRITING & GROWTH STRATEGY

#### **EMAIL MARKETING CAMPAIGNS**

Monthly Newsletters | Sales/Promotional

#### LEAD MAGNET STRATEGY

E-Book/In-Depth Guide

### PRESS RELEASES

4th Annual Wise Scholarship Accepting Applications
Diamond Brand Gear To Reopen Fletcher NC Factory Store

#### **E-COMMERCE PAGES**

diamondbrandgear.com

#### **PRINT**

**AYReports Monthly Newsletter** 

# **SOCIAL MEDIA MANAGEMENT**

### **STRATEGY & EXECUTION**



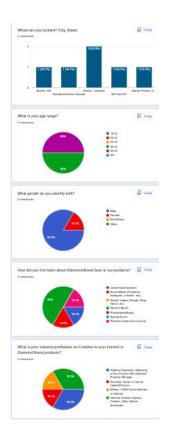


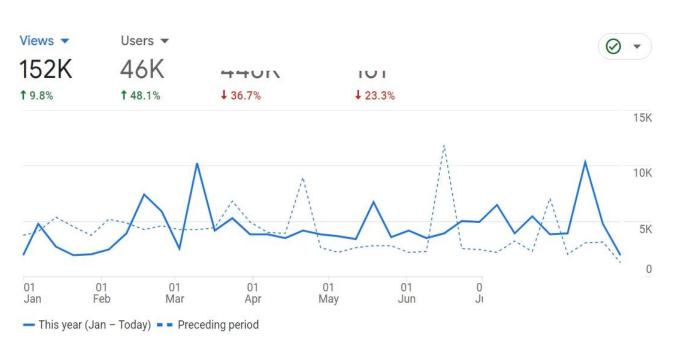




# **DATA ANALYTICS & REPORTING**

### **ADDITIONAL RESULTS & METRICS**





### FREELANCE PROJECTS

### **WEB COPY**

connectbuncombe.org
hyggehomeliving.com
kristinandcoorganizing.com
northskyagency.com

#### **BLOG CONTENT**

6 Ways to Beat the Fall Frenzy

### **VOLUNTEER PROJECTS**

### **WEB DESIGN & SEO**

<u>growingwildforestschool.org</u> <u>forestschoolfoundation.org</u>

#### **CONTENT DEVELOPMENT**

<u>growingwildforestschool.org/blog</u> <u>connectbuncombe.org/blog</u>

### **EMAIL MARKETING**

<u>growingwildforestschool.org</u> <u>connectbuncombe.org</u>

#### SOCIAL MEDIA MANAGEMENT

@growingwildforestschool @forestschoolfoundation

### damselflydigital.com





MINDFUL + MEANINGFUL
marketing solutions
rooted in nature's wisdom

PERSONAL BRANDING
WEB DESIGN & COPY
SEARCH OPTIMIZATION
CONTENT DEVELOPMENT
GROWTH & VISIBILITY STRATEGY

### synergeticspaces.com



### MEDIA PLACEMENTS

16 Ways to Feng Shui Your Home This Holiday Season Less is More: The Minimalist Movement For Freedom Celebrity Bed Placement Explained Easy Money: Wealth & Abundance with Feng Shui

### WHAT OTHERS ARE SAYING

"If you're in need of an expert marketing, comms and PR leader, Erin is your gal. She is incredibly creative, composed and thoughtful, with extensive experience in her field."

Caroline Cockerham, Founder of CECIL Home

# **VALUES/CULTURE ALIGNMENT**

- ✓ Autonomous, asynchronous work environment
- ✓ Supportive work-wellness balance
- ✓ Continuous learning, growth & development

**SOUND LIKE A FIT? PLEASE REACH OUT!** 

# LET'S WORK TOGETHER

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